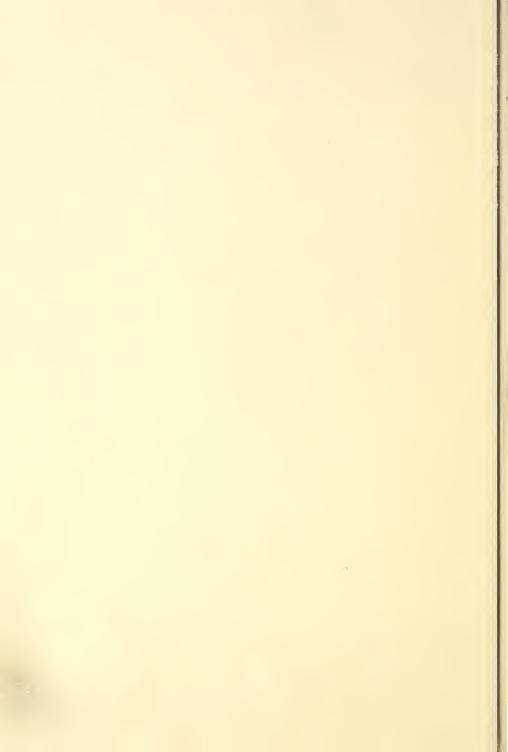
# Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.



# OUR SILENT SALESMAN

# McHUTCHISON & CO.

Horticultural Merchants 95 CHAMBERS STREET NEW YORK

# IMMEDIATE SHIFMENT

August 27, 1929 LIBRARY TRIEOMEN ARM The buyer and seller agrees that the seller gives no warranty, express or implied, as to the productiveness of the stock hereby offered, and its retention for ten days after recept the buyer without complaint in writing, constitutes a definite acceptance thereof by the buyer. All growing stock is offered subject to crop.

REPUTATION - yours and ours, depends on the QUALITY of the goods we (and you) s Price is soon forgotten when satisfaction in quality is attained. In this offering quality comes first - anybody can cut prices. We repeat the suggestion - "Don't starve your business - feed it and let it grow". Here's the menu:-

#### FREESIA BULBS

Improved Purity in good supply but going fast.

RAINBOW MIXTURE - all colors, 5/8-3/4" diam. \$3.00 per 100 \$25.00 per 1000

# CALLA ROOTS

This is one of our leaders - you get the benefit of carload freight rates to us in these prices:-

		Per 100	1000 up	5000 up	
GODFREY (smaller white)	1-1%" diameter	\$ 8.00	\$ 73.50	\$ 70.00 per 10	000
* *	1%-1%"	12.50	115.00	106.00 "	
	11/2-13/4	16.00	145.00	- *	
AETHIOPICA (large white)	1%-1%" "	€.25	55.00	52.50 "	
•	1%-1%" "	11.50	105.00	100.00 "	
	13/4-2 " "	15.00	140.00	- "	
ELLIOTTIANA (yellow)	1½-2 " "	11.00	100.00	95.00 "	
	2 -2½" "	14.50	135.00	130.00 *	
* *	2½-3 " "	20.00	185.00	- "	

Elliottiana - November shipment.

## LILIUM HARRISII

Bermuda's finest type of high-grade bulbs 6-7 inch, packed 335 bulbs per case, \$25.00 per case " 200 " " 25.00 "

# LILIUM CANDIDUM

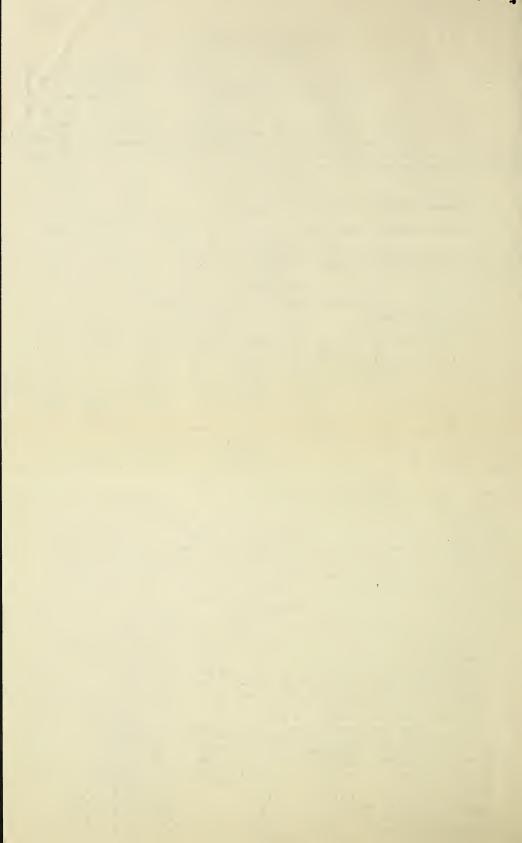
Madonna or St. Joseph's Lily. All Northern French grown, the hardy thickpetalled type. Blooms naturally in June - forces well.

> 20-22 c/m, 300 per case, \$10.50 per 100 \$100.00 per 1000 14.50 " 22-24 " 250 136.50

## CYCLAMEN SEEDS

E. BINNEWIES STRAIN only - in original packages.

		1000	5000	25,000 u	2	
#1	DARK BLOOD-RED	\$ 8.00	\$ 7.75	\$ 7.50 p	er 1000	
2	BRIGHT RED	8.00	7.75	7.50	ea .	
3	PURE ROSE	8.00	7.75	7.50	99	
4	ROSE OF MARIENTHAL, soft rose, carmine eye.	8.00	7.75	7.50	91	
5	WHITE, with carmine eye	8.00	7.75	7.50	12	
6	PURE WHITE	8.00	7.75	7.50	10	
7	LAVENDER	9.25	9.00	8.75	*	
8	IMPROVED SALMON, new, extra fine	11.00	10.50	10.25	10	
9	SALMON-SCARLET (Christmas Red), extra fine.	12.50	12.00	11.75	9	
10	PERLE OF ZEHLENDORF, dark salmon, improved.	10.00	9.75	9.50	8	
11	ROSE OF ZEHLENDORF, light salmon	10.00	9.75	9.50	19	
12	SALMON-PURPLE, novelty	9.25	9.00	8.75	19	
14	MORNING RED	11.50	11.00	10.75	*	
15	SNOW QUEEN, white	11.50	11.00	10.75		
16	SAFFRON-RED, new, very fine	11.00	10.50	10.25		
17	STRIATA, striped	11.00	10.50	10.25	99	
18	BONFIRE, fiery-red	13.50	13.00	12.75	9	
	Write for catalogue and literature.					



#### RUBBER PLANTS

FICUS ELASTICA, strong mossed rooted cuttings, \$165.00 per 1000
Packed in cases of 250 each, case lots only. F.O.B. New
Orleans. Shipped promptly by express.

#### ASPIDISTRAS

GREEN, established in 5" pots, 10-14 leaves each, 8% per leaf 2000 leaves up 8 ¢ "

F.O.B. New Orleans. Immediate shipment, by freight.

VALLEY PIPS cases of cases of 2500 1000

From cold storage.

BERLIN TYPE, German grown, high-grade forcers,

\_\_\_\_\_

with strong shoulders, \$35.00 \$36.00 per 1000

# FALL SHIPMENT

## JAPANESE LILY BULBS (new crop)

All bulbs thoroughly cured and ripened before leaving Japan. Uniformly graded and of the highest quality. For shipment on arrival we offer:-

LILIUM FORMOSUM, all sizes, \$17.50 per case

" ERABU (true) " 18.00 "

<u>Discounts.</u> Above prices are for 1 to 4 cases, 5 cases up  $50\phi$  less per case, 10 cases up \$1.00 less, discounts applying on single items, not totals.

# Case contents - all varieties

ERABU & FORMOSUM	SINENSIS	AURATUM
6-8 " size, 400 per case	6-8 " size, 400 per case	8-9 * size, 200 per case
7-9 " " 300 "	7-9 " " 300 "	9-11" " 150 "
8-10" " 225 "	8-10" " 225 "	11-13" " 90 "
9-10" " 200 "	9-10" " 200 "	
10-11" " 150 "		AURATUM PLATYPHYLLUM

20 22												8 4 6 4 64			12 4 40 27 0 211	
	GIGA	NTEU	M		RUE	BRU	JM & M	AGNII	FICUL	1	8	3-9 m	size,	200	per cas	S e
6-8 "	size,	400	per	case	7-9	н	size,	220	per	case	9	-11"	9	150	W .	
7-9 "	11	300	1	1	8-9	11	я	200	1							
8-10"	я	225	1	•	9-11	H		150	-	19			ALBU	M		

<u>Distributing points.</u> Giganteum is offered F.O.B. New York, Chicago, Denver, Nashville, and Springfield (III). Erabu and Formosum and Hardy varieties F.O.B. New York and Chicago. Harrisii, Sinensis, and Auratum Platyphyllum at New York only. Lower prices F.O.B. Seattle.

Prices upon Giganteum and Hardy varieties will be quoted firm about September. Meanwhile we are booking advance orders at open price subject to your acceptance of price when made, before delivery. Such advance orders always get a lower price than later buyers.

Storage. Erabu and Formosum should have at least a month's additional rest before you start them. Having cold storage facilities we can store the cases at 50¢ per case for first month and 20¢ per case per month thereafter - but will ship out as soon as they arrive unless you instruct otherwise.

#### LILIUM REGALE

The Regal Lily (Myriophyllum). Hardy, white, free bloomer. We offer only blooming sizes. Delivery September to spring, your option.

#### PALM SEEDS

We offer only imported fresh seeds, for delivery as they arrive.

ARECA LUTESCENS	\$40.00	per 10,000	\$4.50	per 1000	
COCOS WEDDELIANA	85.00		9.00		
PHOENIX ROEBELENII	85.00	W	9.00		
LATANIA BORBONICA	37.50	10	4.00	Ħ	
KENTIA FORSTERIANA	(delivery	Spring 193	0) per bush	el or per 100	0
" BELMOREANA	W	W 9	9		



#### SANSEVIERIAS

The demand still exceeds the supply and we have been refusing orders for months, but after completing booked orders we can ship limited quantities. Our plants are carefully selected and graded, shipped with mossed roots, by express.

LAURENTII (gold striped), 12-18" 2-5 leaves, \$45.00 per 100
" 18-24" 3-6 " 60.00 "
24-36" 4-8 " 75.00 "

F.O.B. New York. F.O.B. Florida \$5.00 per 100 less.

#### BLEEDING HEARTS

DIELYTRA SPECTABILIS, strong clumps, 5-8 eyes, \$25.00 per 100 extra 8-10 30.00

# IRIS BULBS (Tingitana Hybrids)

Profitable to the grower who is equipped to force them. North-west grown.

	6-7 c/m	7-8 c/m
WEDGEWOOD - the leading light blue	\$112.00	\$140.00 per 1000
TINGITANA, THE FIRST - like Wedgewood but earlier	98.00	112.00 "
IMPERATOR - popular blue	28.50	36.00 "
YELLOW QUEEN - best tall dark yellow	36.00	48.50 "
GARNIER - long stemmed dark blue	36.00	48.50 "
D. HARING - uniform white, long stem	36.00	48.50
ADRIAN BACKER - lilac-purple, extra good	36.00	48.50 "
S. ROMBOUT - sky blue, long stem	36.00	48.50 "
D. VINCI - lemon yellow	36.00	48.50 "
DE WILDE - dark yellow, shaded bronze	36.00	48.50
WHITE EXCELSIOR - best purest forcing white	36.00	48.50
GOLDEN GLORY - golden yellow	42.50	56.00 "
Orders for 5,000 up, less 5% special discount.		

#### SPIREA CLUMPS

Strong undivided clumps, best forcing kinds, in fellowing varieties:-

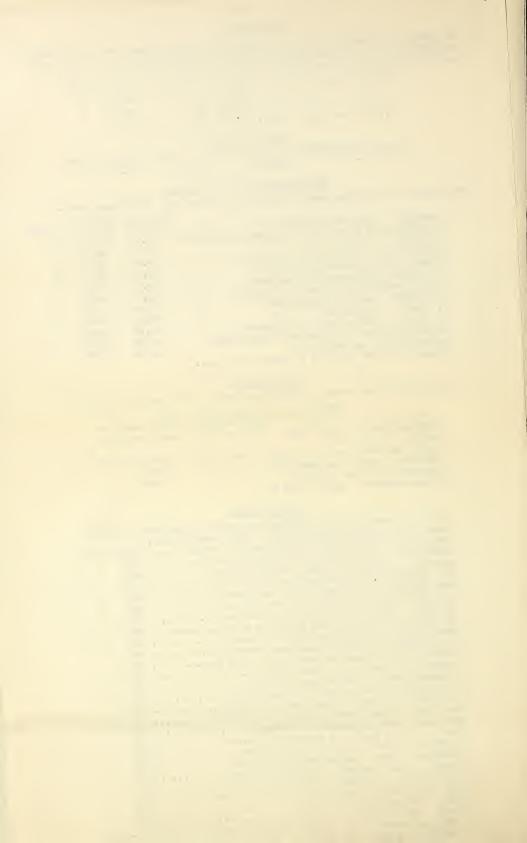
# \$25.00 per 100 - \$240.00 per 1000

GLADSTONE - standard white PEACH BLOSSOM - fine rosy-pink QUEEN ALEXANDRA - large pink PRINCESS MARY - deep rosy-pink AMERICA - lilac-rose GLORIA SUPERBA - clear rosy-pink, heavy clumps, \$32.50 per 100 RHINELAND - bright crimson, new 40.00 "DEUTSCHLAND - fine new white 40.00 "November shipment. 250 at 1000 rate.

# DRACAENA CANES

These are easily grown, getting more popular every year, as they are money-makers for good growers. Note lower prices. TERMINALIS - rich crimson, marked pink and white...... 15¢ per foot MASSANGEANA - green, with wide golden mid-stripe..... 38¢ LINDENI - gold striped edges, green mid-rib...... 35¢ MRS. EUGENE ANDRE - most popular bright red..... 25¢ LORD WOLSELEY - brilliant bright red, narrow leaves.... 25¢ FRAGRANS - plain green leaf, strong grower..... 22¢ AMABILIS - pink and creamy white, green base..... 25¢ BAPTISTI - striped pink and yellow on metallic green ... 30¢ BERTHA ANDRE - heavy broad bronze foliage..... 30¢ GEN. PERSHING - rosy-pink markings, green base...... 30¢ HARMONY - whitish margin edged pink, green base...... 30¢ IMPERIALIS - dark green, edged pink................. 30¢ MARGUERITE STORY - light green and pink...... 30¢ PINK SUPERBA - narrow carmine rose foliage...... 25¢ PORTO RICO - reddish bronze, deep pink margin..... 30¢ RED CLOUD - dwarf compact grower, red foliage..... 30¢ RED WING - wide spreading red leaves..... 30¢ RUBY - varying shades of bronze and red...... 30¢ SHEPHERDI - green, bronzy orange striped...... 30¢ TRICOLOR - white, pink and green colorings...... 25¢ YOUNGI - green changing to metallic bronze...... 30¢ ANERLYENSIS - semi-dwarf, bronze and red...... 30¢ MRS. RUFUS SCOTT - bronze green with white and pink.... 30¢ JUNO - red and white with bronze...... 30¢ TORCH - intense red...... 30¢ Minimum orders 10 ft. of any variety. Massangeana 2000 ft. up, and Mrs. Eugene Andre 1000 ft. up, 2¢ per foot less. Will send

cultural directions on request.



#### HYDRANGEAS

POT-GROWN all the year, lighter plants but far better bloomers and larger heads than the field-grown potted up in August.

#### LOT #4

BABY BIMBENET - silvery rose TROPHEE - early red
MAD. E. MOULLIERE - white RHEINGOLD - brilliant pink SOUV. E. CHAUTARD - pink, easy forcer

WM. PFITZER - light pink

GEN. DE VIERAYE - bright rose

OTAKSA - the old reliable

E. G. HILL - clear pink, early

WM. PFITZER - light pink

ELMAR - bright salmon, fringed petals

COQUELICOT - early, deep carmine

LILIE MOULLIERE - carmine rose

# LOT #2

LORELEI - carmine red MARECHAL FOCH - deep carmine, early
PARCIFAL - red, fringed petals HELGE - soft red GUDRUN - clear pink LOUIS PASTEUR - pink

#### LOT #3

#### LOT #1

FREYA - glossy carmine GERTRUDE GLAHN - dark rose ODIN - deep carmine MEIN IDEAL - soft pink GOLIATH - rose-pink LE CYGNE - purest white

Prices:- 4"	pot-grown	n, 2 shoo	ts up,	Policial	Lot #3 \$30.00	STATE OF THE PARTY AND ADDRESS OF THE PARTY AN	Lot #1 \$40.00	per 100
5*	n	3-5 "		40.00	40.00	50.00	60.00	10
6"		5-8 "		60.00	60.00	70.00	80.00	
T 0 T 11								_

F.O.B. Maryland, including packing. Oct.-Nov. shipment. Include in order any other varieties you want, we can supply them.

#### F. L. CALADIUMS

Better bulbs in better varieties at low prices. They will average 11/4-21/2" diameter. Winter delivery.

Good assortment of named varieties, \$14.00 per 100 \$130.00 per 1000 Mixed, in same varieties 13.00 " 120.00

#### BOXWOOD BUSHES

BI	JXUS	SEMPERV	VIRENS,	bushe	s, B.	& B.,	9-12	inches	\$45.00	per 100
				10			12-15	n	60.00	69
							15-18		75.00	
	8	* 1:	oushy,	extra	broad	and hear	уу, 15-18		132.50	57
		10	10				18-21		160.00	
	10	SUFFRUI	ricosa,	dwarf	box,	heavy,	6-8	10	25.00	10
	88					10	8-10	10	50.00	19
	Pac	ked and	F.O.B.	Maryl	and.	Carload	orders F	.O.B. I	New York.	Prices

on "Standards" quoted on request.

#### FORCING ROSES

Only the XXX grade offered - ordinary 2 year plants won't do at any price. Best varieties. Late Fall shipment. F.O.B. Ohio. Per 100 Per 1000 ROSES, XXX extra strong, prices except where noted, \$36.50 \$350.00

# Baby Rambler Type

Erna Teschendorff

Miss Edith Cavell

Crimson Baby

ORANGE PERFECTION (55¢)

Lady Reading (40¢)

Triomphe de Orleanaise Red Orleans Ellen Poulsen Ideal

# Hybrid Teas

Gruss an Teplitz Los Angeles (40¢)
Mme. Ed. Herriott Mrs. Aaron Ward (40¢)
Red Radiance (40¢) Souv. de Claudius Pernet (40¢) Radiance Columbia Killarney Pink Mrs. W. C. Miller Mme. Butterfly (40¢)

# Hybrid Perpetuals

Frau Karl Druschki Mme. Albert Earbier (50¢)
Gen. Jacqueminot MAGNA CHARTA (32¢) Paul Neyron Geo. Arends Capt. Hayward Ulrich Brunner

## Climbers

Excelsa White Dorothy Marie Gouchalt  $(50\phi)$  Dorothy Perkins Tausendschon  $(40\phi)$  LA ROSIERIE (40c)Paul's Scarlet Eugene Jacquet (40¢)



# ENGLISH IVIES

Field-grown plants,	24-30 inches, 3-4 branches,	\$15.00	Per 1000 \$140.00
Ready now.			
Field-grown plants,	established in 4 inch pots,		

24-30 inches high, 3-4 branches, staked \$30.00 \$275.00 Ready in October.

#### BEGONIA and GLOXINIA BULBS

T.R.BEGONIAS,	Single,	l-1½" diam.	\$ 7.50 per 100	\$ 70.00 per 1000
*		1%-2" "	11.00 *	104.00 "
*		2" & up "	13.50 "	126.50
	Double,	1-1%" "	8.25	75.00 "
Ħ	*	11/2-2"	12.00 "	110.00 "
*		2" & up "	14.50 "	135.00 "

Colors:-Crimson, Scarlet, Rose or Pink, White, Yellow or Orange, Salmon, Mixed.

GLOXINIA Bulbs, 1-1% diameter, \$14.50 per 100 \$135.00 per 1000 1½-1½" " 17.00 " 160.00 " 1½-2 " 18.25 " 175.00 "

Colors:-Scarlet, Scarlet Bordered, Purple, Purple Bordered, White, Mixed.

January delivery. Fine for pot plants for holiday trade.

#### FORCING AZALEAS

AZALEA INDICA,	grafted,	8-10 inc	h crowns,	\$1.15	each
	11	10-12	9	1.65	
n	W	12-14		2.20	
		14-15	10	3,30	

Varieties:- Empress of India, Jean Haerens, Van der Cruyssen, Mrs. Fred'k Sanders, Prof. Wolters, Vervaeneana, Simon Mardner, Vervaeneana Alba, Temperance, Niobe, Blushing Bride, Oswald de Kerchove, Jean Peeters, John Llewelyn, Mem. Louis Van Houtte. Note: - It is best to leave the selection of varieties to us, saying what percentage of early and mid-season varieties you prefer.

MADAME PETRICK,	grafted)	8 inch crowns,	\$1.15 each
PETRICK SUPERBA	* )	10 "	1.65 "
W	" )	10-12 "	2.20 "
W	" )	12-14 "	3.30 "

(Petrick varieties sold only with a fair proportion of others).

## Dwarf Azaleas - own roots

C	HAS. ENCKE	8 4	\$ .90	each	HINODEGIRI	8-10°	\$1.15	each
	T .	10"	1.15		11	10-12"	1.35	
	*	12"	1.65	W		12-14"	1.65	В
H	EXE (Firefly)	8 #	. 90		LORRAINE	8 "	.90	10
	W	10"	1.15	10		10"	1.15	11
	11	12"	1.65		W	12"	1.65	W

AZALEA KURUME, own roots, 8 inch crowns, \$1.15 each 1.65 10 " 12 2.20

Varieties: - Pink Pearl, Coral Bells, Christmas Cheer, and other good sorts.

# MANETTI STOCKS (Holland grown)

Selected for greenhouse grafting, 1 yr. 5-9 m/m. December delivery. Firm price quoted later - subject to buyer's acceptance before delivery.

# PAPERWHITES

The same true GRANDIFLORA type as we shipped last season - machine graded.

GRANDIFLORA,	12-13	c/m, 12	50 per cas	1 case up \$37.50	5 cases u	Title .
	13-14	" 10	00 "	40.00	39.50	
	14-15	<b>#</b> 9	00 "	45.00	44.00	9
	15-16	. 8	00 "	49.00	48.00	W
	(less	than ca	se lots ad	1 10%)		
GRAND. SOLEIL	D'OR,	15 c/m	ip, 800 pe	r case, \$9.00	per 100 \$	82.00 per 1000



#### DAFFODIL BULBS

NORTH-WEST GROWN - same as those we shipped last season.

	#1	Round	Double-nosed		
	per 100	per 1000	per 100	per 1000	
GOLDEN SPUR	\$ 7.00	\$ 65.00	\$ 9.50	\$ 90.00	
EMPEROR	7.00	65.00	9.50	90.00	
SIR WATKIN	6.50	57.00	9.00	87.00	
KING ALFRED	11.00	100.00	14.50	137.50	
GLORY OF SASSENHEIM	7.50	70.00	10.75	100.00	
BICOLOR VICTORIA	7.00	65.00	9.50	90.00	
DOUBLE VON SION	6.50	57.50	8.00	75.00	
SPRING GLORY	8.25	76.50	11.50	105.00	
TRESSERVE	11.00	100.00	14.50	137.50	
POETAZ LAURENS KOSTER	5.00	45.00	7.50	67.50	
• ELVIRA	5.50	50.00	8.00	73.00	
EMPRESS	7.00	64.50	10.00	92.50	
LUCIFER	7.00	65.00	10.00	92.50	
BARRI CONSPICUOUS	5.50	50.00	8.00	73.00	
POETICUS RECURVUS	4.50	38.00	6.00	52.00	
ORNATUS	4.50	38.00	6.50	58.50	
MINISTER TALMA	7.50	70.00	10.75	100.00	
WHITEWELL	9.00	82.50	12.00	112.00	
ALBATROSS	7.00	65.00	9.50	90.00	
EVANGELINE	5.50	50.00	8.00	75.00	
MRS. LANGTRY	5.00	43.50	7.00	65.00	
QUEEN OF THE NORTH	7.50	70.00	10.00	92.50	

## DUTCH BULBS

Only those who order DUTCH BULBS early can depend upon getting them this season. Our prediction - based on authoritative information - is that they will be even more scarce than is now generally expected. Do not throw away your opportunity to get aboar at present prices - they will likely be higher at shipping time. Write for our special offer on highest grade bulbs. Our prices include all charges to F.O.B. cars New York and are based on bag lots.

## ADDITIONAL STOCK OFFERED

VALLEY PIPS - highest German forcing grades, new crop.
GLADIOLI BULBS - all of the best varieties, northern grown only.
EVERGREENS - two year old stock.
BURLAP SQUARES - for balling Evergreens, bale lots.

All prices are understood packed and F.O.B. cars New York unless stated otherwise. Orders for 250 up of single items booked at 1000 prices. Terms 60 days net, less 2% cash within 10 days of invoice date. Prices on all imported stock are "subject to tariff changes".

McHUTCHISON & CO.

